

EQUITY
RESEARCH
ANALYST

INVESTMENT
BANKER

CREDIT
ANALYST

PG PROGRAM IN
INVESTMENT
BANKING
&
CAPITAL
MARKETS

FEATURES

- Trains you for an Analyst Role
- Prepares for Level I of CFA® Program
- PG Certification from Proschool and NSDC



IT'S EASIER TO SAVE
PAPER THAN PLANTING TREES.
ASK FOR AN E-BROCHURE



66

The PGP-IBCM program from Proschool does a beautiful job in giving hands on training for the student to enter the investment finance industry and at the same time developing sound theoretical background using the CFA® Program curriculum.

SAMEER GUNJAL
Hedge Fund Manager

ABOUT

PG Program in Investment Banking & Capital Markets

PGP-IBCM Programme offered by IMS Proschool trains you for the role of a **Financial Analyst**.

- It focuses on Level I of CFA® Program curriculum, which is **internationally accepted as the gold standard for this role.**
- At the same time, it provides hands-on skills like Financial Modeling to get you job ready.



REPRESENTATIVE SALARIES

603,372 p.a.
EQUITY RESEARCH ANALYST

902,800 p.a.
INVESTMENT BANKING ANALYST

702,000 p.a.
CREDIT ANALYST

WHY THIS COURSE

It provides you with an in-depth understanding of complex Financial Products and their Trade Life-cycles, along with Operational Risk and Regulation.

- **Most jobs create somewhat defined career paths. Investment banking doesn't.**
- **It's the most laterally applicable skill set imaginable.**
- **The analytical tool chest earned in this course can be leveraged to move to the buy side, consulting or corporate finance, among other options.**





Investment Banking can be an exciting place to be with everyday being challenging. The markets are unpredictable and hence sound practical skills are required for the person to survive in the industry. With more prudence coming in the field of research and investment banking, candidates would have to be ready with understanding of the existing markets environment. PGP-IBCM program does a great job in doing so.

SAJI MATHEWS

Investment Banker

PROGRAM HIGHLIGHTS

Level I of CFA® Program - Ready

This programme in parallel trains you for Level I of CFA® Program helping you to clear it, at your first attempt.

Certification from NSDC

Joint certification from National Skill Development Corporation and Ims Proschool brings industry recognition to this skill based investment banking and capital markets program

Industry Approved

Extensive coverage of complex Financial topics such as Credit Analysis, Advance Marcos & VBA, Investment Banking - M&A, Project Finance, Equity Research.

Expert Faculty

All the faculty members are well established with experience in the field of investment banking, capital markets.

Practical-based Learning

Students are provided practical as well as case study based training for Credit Analysis & Financial Analysis. The training programs customized to be at par along with end-to-end curriculum for overall development.

Placement Assistance

Counselling and placement opportunities, creating an ideal platform for a successful career in Global Banks and Financial Services firms.



“

We have always seen that the deal breaker for a student to enter this competitive field is the skill and interest. Many B-school programs are very generic in harnessing this skill. In this program, we are trying to grow and harness both the skill as well as interest of the student in the field. In the class we ensure that a trainer and student get to be in sync, a lot of effort has gone to make the training program as practical as possible.

ALLEN ARAVINDAN

CFA® charterholder

CURRICULUM

3

Term

2

Term

1

Term

Excel Proficiency

- › Cell Referencing, Circular Reference
- › Data Filters, Sorting
- › Pivot table, Goal seek, lookup functions
- › Financial Functions
- › Charts

Quantitative Methods

- › *Time value of Money*
- › Discounted cash flow
- › Statistical Concepts
- › Probability Concepts
- › Sampling and Estimation
- › Hypothesis Testing

Financial Statement Analysis

- › Financial Reporting Mechanics
- › Financial Reporting Standards
- › Financial Statements
- › Inventories and Long Lived Assets
- › Ratio Analysis
- › DuPont Analysis
- › Applications of Financial Analysis

Economics

- › Demand & Supply Analysis
- › Firm and Market Structure
- › Monetary & Fiscal Policy
- › Understanding Business Cycles
- › Aggregate output and Economic Growth
- › International Trade & capital Flow
- › Currency Exchange Rates

Corporate Finance

- › *Corporate Governance*
- › Capital Budgeting
- › Cost of capital
- › Measures of Leverage
- › Working capital Management

Equity Valuation

- › Market organization & structure
- › Security market Indices
- › Market Efficiency
- › Overview of equity securities
- › Industry & company Analysis
- › Discounted Cash flow Valuation
- › Gordon Growth Model
- › Relative Valuation measures

Start Up Modeling

- › Initial Funding
- › Estimating Revenues-Expenses
- › Opportunity cost
- › Decision making

Project Finance Modeling

- › Project Evaluation
- › Life of project; Decision Making
- › Construction & Development phase
- › Funding during investment phase
- › Cost during investment phase

Equity Research Modeling

- › Revenue Matrix
- › Cost Matrix
- › Forecasting
- › Derive Intrinsic Value
- › Undervalued/Overvalued Securities

Fixed Income

- › Fixed Income Markets Elements
- › Issuance and Trading
- › Fixed Income Valuation
- › Asset Backed Securities
- › FIS Risks and Returns
- › Fundamental of Credit Analysis

Derivatives

- › Derivative Markets
- › Forwards & Futures
- › Swaps & Option
- › Derivative Pricing & Valuation

Alternative Investments

- › Hedge Funds
- › Private Equity Funds
- › Commodity Prices and Valuation
- › Real Estate Valuation
- › Risk Management Of Alternative Investments

Portfolio Management

- › Portfolio management process
- › Risk and returns of portfolio
- › Portfolio Risk Management
- › Portfolio Planning & Construction

Ethics

- › Code of Ethics
- › Standards of Professional conduct
- › Global Investment Performance Standards

Time & Uncertainty is what finance is all about. Application of knowledge along with patience is the key for success in the capital markets. PGP-IBCM program gives a chance to students to learn much more effectively; clearing all their basics by linking the basics with industry's jargons along with working on real time projects. Outcome of this course would be that students would start loving finance and would find finance easy and logical. This course is really very helpful for someone looking for expertise in finance.

SURESH VARMA

IIM / IIT / Level III of CFA® Program

TEACHING METHODOLOGY

 TRAINER LED LECTURES

 PROJECT DISCUSSION

 LAB WORK

 PRE CLASSROOM
VIDEOS

FACULTY

FACULTY FOR THE PROGRAM ARE EXPERIENCED PROFESSIONALS WITH YEARS OF INDUSTRY EXPERIENCE AND REMARKABLE ACADEMIC BACKGROUNDS.

Sameer Gunjal:
MBA (NITIE) | Hedge Fund Manager |
Founder Director of Ennovate Research

Himanshu Shah:
7+ years in Corporate Equity Research
and Project Finance | ADP | Crisil

Allen Aravindan
CFA® charterholder | Product Manager -
IMS Proschool | Former Investment
Manager - Ennovate Research

Sumit Joshi:
MBA | CA | 7 Years | HSBC |
Tata Consultancy Services

Yogesh Sakunia:
CA | CIMA | Level I of CFA® Program |
6 years in equity research | Crisil

Gagan J:
CA Ranker | Level III of CFA® Program |
V.P. at International Bank

Akhil Ahuja:
CA (ICAI) | CPA (AICPA) |
9+ years | PwC | EY | Deloitte

Amit Jugia:
CA | CMA | CIMA | ACCA | IFRS Dip
| L.L.B | CS | 12+ Years | PwC



“ The overall format of the PGP-IBCM is good and all the topics from the three semesters are good enough for a student to enter the research team. Student needs to focus on their communication skills and financial statement analysis which is critical for success in a competitive industry like ours.”

SG ANALYTICS

ELIGIBILITY & ADMISSION

ELIGIBILITY CRITERIA
GRADUATES WITH A MINIMUM 50% AGGREGATE
SCORE FROM RECOGNIZED UNIVERSITIES.

1

Student will have to visit the branch and fill in the application form with required details. Application fee Rs.500 payable to **IMS** Proschool Pvt Ltd.

2

After filling the form, the interview will be scheduled

3

Based on scores, The student will get a call for initial screening interview

4

After the interview the student will get a mail on the outcome of the admission



CERTIFICATION

PGP-IBCM Certificate

This joint certification from Proschool and NSDC is awarded to students after successfully completing entire program with minimum 55%

"I have experienced excellent training and environment of Proschool. The program has developed excellent practical skills for me, which directly helped in clearing the exam as well as the interview"

SUBODH

Level II of CFA® Program Candidate
-Tres Vista

I did the PGP-IBCM program and not only did I get placed with a equity research company but I also cleared the Level I of CFA® Program exam. The practical application I learnt in this program helped me to clear Level II of CFA® Program also"

RUSHIL WALIA

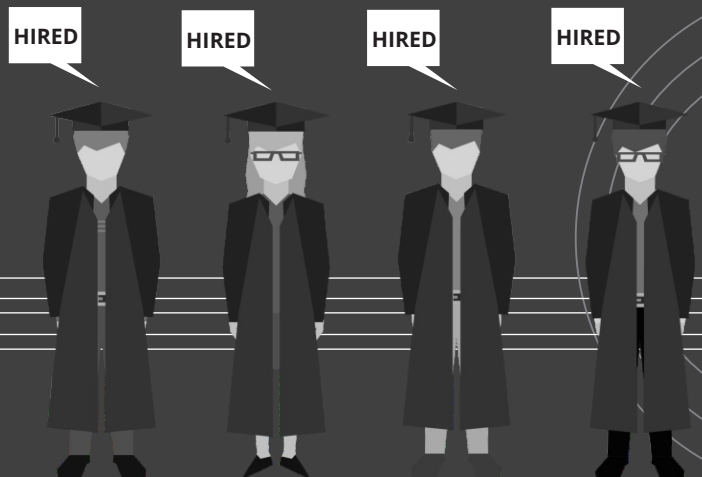
Level III of CFA® Program Candidate
-Evaluate Serve

PLACEMENTS

Proschool has a dedicated placement team which focusses on understanding and grooming the student from day one. From resume building to mock interviews, the student gets all the support required to step the first stone in his career.

Some of the companies where our students are working after the program:

**JP MORGAN | SG ANALYTICS | CRISIL | KOTAK SECURITIES | BNY MELLON
FUTURE GROUP | EVALUE SERVE | KARVY GROUP | COPAL AMBA |
VALUE NOTES | WNS | SUNDARAM FINANCE**



ABOUT US

Proscool, is an initiative of **IMS**. At **IMS**, our goal for the past 41 years has been simple – Build a long term successful career. Proscool is an extension of the same mission. At Proscool, we provide practical skills and knowledge at affordable cost, in the shortest possible time that give them useful experience for a successful and long term career.

LEADING FINANCIAL TRAINING COMPANY

- Trained over 20,000 working professionals for leading **BFSI** Companies such as **SBI, BOI, UTI, Kotak, ICICI, Sundaram BNP Paribas, Citibank.**
- Trained over 6,000 students under Financial Analyst Series.
- Trained over 10,000 under-privileged students for State & Central Government.

OUR CENTRES

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